Racial Attitudes Predicted Changes in Ostensibly Race-Neutral Political Attitudes under the Obama Administration

Kristjen B. Lundberg
University of North Carolina at Chapel Hill

B. Keith Payne
University of North Carolina at Chapel Hill

Josh Pasek
University of Michigan

Jon A. Krosnick
Stanford University

Past research demonstrated that racial prejudice played a significant role in the 2008 presidential election, but relatively less is known about the relationship between prejudice and public opinion throughout the Obama administration. In the present research, we examined not only whether racial attitudes were associated with evaluations of Mr. Obama and his administration, but also whether they may have influenced the development of more general political attitudes during the early years of the Obama administration. We investigated this question using panel data from a nationally representative sample of Americans interviewed between September 2008 and July 2010. Racial attitudes measured prior to the election predicted early disapproval of President Obama’s handling of important issues. Early disapproval of President Obama’s performance, in turn, predicted later perceptions of whether the state of the nation was improving. Further, the divergence between high-prejudice and low-prejudice individuals in their perceptions of the state of the nation became greater over time, consistent with the idea that racial attitudes were more powerfully expressed in political judgments as time passed.

KEY WORDS: prejudice, implicit attitudes, public opinion, Barack Obama

Throughout Barack Obama’s tenure as President of the United States, political pundits and observers claimed that both his detractors and supporters were motivated by racial attitudes (Blake, 2012; Franke-Ruta, 2009; Krugman, 2009). These claims were not unreasonable given the vast body of social psychological research that demonstrates how thoughts and feelings—such as racial prejudice—can bias one’s perceptions of others, as well as studies that have specifically linked racial attitudes to evaluations of Mr. Obama. In the present research, we examined not only whether racial attitudes were associated with evaluations of Mr. Obama and his administration, but also how they may have influenced the development of more general political attitudes early in the Obama
administration. Data were drawn from a large nationally representative sample of the American electorate that was surveyed on multiple occasions between 2008 and 2010. The availability of multiple waves of data permitted us to ask how the predictive power of racial attitudes unfolded after Mr. Obama assumed the presidency.

This study investigates how racial attitudes informed subsequent approval of Mr. Obama’s performance as president and evaluations of the state of the nation for a set of ostensibly race-neutral issues (e.g., the economy). Consistent with existing theory and research on biased information processing and cognitive consistency (Festinger, 1957; Gawronski, 2012; Wilson & Brekke, 1994), we hypothesized that racial attitudes prior to the start of Mr. Obama’s first term may have biased initial constricts of him and his presidency, such that high-prejudice respondents would be more likely than low-prejudice respondents to report disapproval of Mr. Obama’s job performance and, in turn, to evaluate the state of the nation more negatively. Moreover, we expected that these racially informed political divisions would be self-reinforcing, resulting in increasing divergence over time in the political views of those with more or less favorable attitudes toward Blacks. In other words, we hypothesized that any changes in perceptions of the state of the nation over time would differ for high- versus low-prejudice respondents, consistent with the idea that racial attitudes were more powerfully expressed in political judgments as time passed.

Why might racial prejudice have influenced evaluations of Mr. Obama’s job performance? It is a well-established finding in the social psychological literature that thoughts and feelings, such as racial bias, can influence one’s perceptions of others (Darley & Gross, 1983; Gawronski, Geschke, & Banse, 2003; Lepore & Brown, 1997; see Wilson & Brekke, 1994). For example, Gawronski and colleagues (2003) found that the same individual’s actions were perceived more negatively when he was identified as a member of an ethnic outgroup and especially among those participants who held more negative automatic associations with that outgroup. Moreover, it seems that such biased judgments are most likely to occur in the presence of ambiguous information (Dunning & Sherman, 1997; Kunda & Sherman-Williams, 1993). Critically, the actions taken by a president, as well as the consequences of those actions, are often ambiguous stimuli. Consider, as one example, the government bailouts offered to the auto industry, financial industry, and other economic sectors early in Mr. Obama’s first term. Were these actions the right or wrong thing to do? The bold moves of a decisive leader or shortsighted pandering to corporate interests? Such ambiguity may have enhanced the influence of racial biases, such that preexisting prejudice could predict later assessments of presidential performance.

In support of this claim, many studies have already linked racial prejudice to evaluations of Mr. Obama. Attitudes toward Black Americans were predictive of voting behavior in both the 2008 and 2012 presidential elections (Finn & Glaser, 2010; Greenwald, Smith, Sriram, Bar-Anan, & Nosek, 2009; Pasek, Stark, Krosnick, Tompson, & Payne, 2014; Pasek et al., 2009; Payne et al., 2010; Piston, 2010; Tesler, 2013; Tesler & Sears, 2010). And, individuals with higher levels of prejudice tended to evaluate Mr. Obama more negatively (Hehman, Gaertner, & Dovidio, 2011; Redlawsk, Tolbert, & McNeely, 2014; Tesler & Sears, 2010). Moreover, there are reasons to expect that racially biased impressions of Mr. Obama should influence not only perceptions of the President, but also his policies and performance. Indeed, Tesler and colleagues found evidence of a racial spillover effect, whereby racial attitudes were increasingly associated with public opinion on various policy issues after Mr. Obama was elected (Tesler, 2012, 2015; Tesler & Sears, 2010). The mere presence of a Black president thus seems to have racialized attitudes on a number of issues.

Cognitive consistency theories (Festinger, 1957; Gawronski, 2012) also offer a more general explanation for why evaluations of Mr. Obama—whether motivated by racial attitudes or other factors—might inform perceptions of the state of the nation. In line with these theories, an individual who dislikes the president may be cognitively uncomfortable perceiving that he is successfully managing the nation. That is, disliking the president and liking his performance are dissonant beliefs; thus an individual holding such beliefs may be motivated to achieve consistency by adjusting one of those
beliefs. Moreover, the inherent ambiguity of the state of the nation may invite the influence of general evaluations of Mr. Obama, whether they are driven by racial prejudice, ingroup versus outgroup political party affiliations, or a host of other factors. Consider, for example, the unemployment rate. For much of the first two years of Mr. Obama’s presidency, unemployment was near 10%. That number, in and of itself, is not clearly good or bad. It could be worse (e.g., 15%), or it could be better (e.g., 5%). Nonetheless, individuals who dislike the president might use this information to conclude that the country is in bad shape economically.

The racial implications of cognitive consistency theories have been developed more specifically in theories of contemporary prejudice, including symbolic racism (Sears & Henry, 2005) and aversive racism theories (Pearson, Dovidio, & Gaertner, 2009; see also Gawronski, Peters, Brochu, & Strack, 2008). These theories posit that people can experience a clash between the motivation to adhere to egalitarian norms and negative feelings toward Black Americans. Strongly desiring both to be and to appear to others to be unprejudiced, an individual may explicitly deny negative feelings toward Blacks. Nonetheless, these feelings may be manifest in subtle ways and particularly in situations in which behavior can be justified on the basis of nonracial factors (see Norton, Vandello, & Darley, 2004). For example, an individual may experience negative feelings toward President Obama due to anti-Black affect, but, in an effort to avoid the appearance or experience of being motivated by race, attribute such feelings to other factors such as declines in the health care system or a worsened economy.

Thus, for various psychological reasons, we might expect that racial attitudes would influence political attitudes via their shared connection with Mr. Obama. In support of this claim, several studies to date have offered strong evidence that government policies are more strongly predicted by racial attitudes because of their association with Mr. Obama (Henderson & Hillygus, 2011; Knowles, Lowery, & Schaumberg, 2010; Tesler, 2012). For example, Knowles and colleagues (2010) found that prejudice was associated with opposition to health care reform only when the plan was attributed to Mr. Obama, but not when it was attributed to former President Bill Clinton (see also Tesler, 2012).

Inherent in our hypotheses and in much of the work reviewed here concerning the relationship between racial and political attitudes is the idea that the political opinions of those with more or less favorable attitudes toward Blacks may differ more now than they did previously. For example, Tesler (2012) reported a stronger correlation between racial attitudes and health care reform opinions after Obama assumed office than was apparent in cross-sectional surveys from the previous two decades. Such evidence is consistent with the claim that these policies are now linked to Mr. Obama, a Black man, when they were not previously.

Further, there is reason to think that racial biases in the perception of information may compound themselves over time. A pattern of increasing divergence based on racial attitudes is predicted by research on self-fulfilling prophecies and perceptual confirmation, which asserts that expectancies and attitudes in general can instigate self-reinforcing spirals (see Madon, Willard, Guyll, & Scherr, 2011). From this perspective, racially informed assessments of Mr. Obama, once established, may then serve as a source of information in evaluating the state of the nation. Those perceptions, in turn, may inform subsequent judgments of the state of the nation. As one example, a person who believes the country to be in bad shape may more negatively interpret macroeconomic indicators of the economy’s performance and subsequently conclude that the country is in even worse shape. Hence, racialized differences in opinion may not be limited to an increase from the pre-Obama to the post-Obama era but may have even occurred within individuals over the course of the Obama administration. In other words, it is reasonable to expect that racial attitudes may have seeded initial evaluations of Mr. Obama and, in turn, perceptions of the state of the nation and set in motion self-reinforcing trajectories.

Though the cross-sectional evidence to support such a claim does exist (e.g., Tesler, 2012), there is less evidence examining this idea of a self-reinforcing trajectory (i.e., an increasing divergence of political opinions based on existing racial differences) at the micro- or individual-level (though see
Tesler, 2013). Although the data available does not allow us to directly observe such recursive processes, they make a clear prediction that divergence in political attitudes between high-prejudice and low-prejudice individuals should increase over time. By examining panel data (i.e., multiple waves of data collected from the same set of individuals), we are able to test whether the evidence is consistent with the idea of increased racialization at the individual level.

**Method**

To examine the relations linking racial attitudes with political judgments during the Obama administration, we estimated a series of multilevel models predicting changes over time in perceived state of the nation. These analyses were designed to address three primary questions: (1) Were individuals’ racial attitudes associated with their perceptions of the state of the nation? (2) Were racial attitudes associated with within-person changes in perceived national status over time? (3) Did evaluations of Mr. Obama show evidence of mediating any association between racial attitudes and perceived state of the nation? Though we are, of course, unable to experimentally test our hypotheses, our analysis strategy allows us to demonstrate that variables measured at one point in time predicted subsequent intraindividual changes in other variables and to present findings that are consistent with the predicted causal effects.

**Respondents and Sampling**

Data were drawn from the American National Election Studies (ANES) 2008–2009 Panel Study and 2010 Panel Recontact Study. The respondents in these studies were compensated for completing monthly Internet surveys from January 2008 through August 2009. Of those who completed any portion of the 2008–2009 ANES Panel Study, a subset was identified as eligible for the 2010 Recontact Study and asked to complete the follow-up survey in June–July 2010. (For further information on the sampling and recruitment techniques for these ANES studies, please see DeBell, Krosnick, and Lupia [2010] and DeBell, Hutchings, Jackman, and Segura [2010].) After exclusion for missing data, the final sample size was 2,169 respondents who completed a total of 5,652 observations. All analyses described used sampling weights to correct for unequal probabilities of selection and nonresponse bias. (For additional information on missing data and the sampling weights used, please see the online supplementary information.)

**Key Measurements**

Explicit prejudice. Explicit prejudice refers to negative attitudes based on group membership that are consciously endorsed and willingly reported. For our analyses, explicit prejudice against Blacks was measured by three self-report items administered in September 2008, assessing (1) sympathy and (2) admiration for Blacks and (3) perceptions that Blacks have too much political influence, as well as two self-reported items administered in October 2008 assessing warm/cold feelings toward (4) Blacks and (5) Whites. These latter two items were subtracted to create a measure of relative preference for Whites versus Blacks. Then, each measure was coded to range from 0 (minimal anti-Black prejudice) to 1 (maximal anti-Black prejudice), and the four resulting scores were averaged to produce a final index value for each respondent ($\alpha = 0.61$).

The choice of these five items to create a measure of explicit prejudice was a product of which items had been administered during the same timeframe prior to the election as that of the implicit prejudice measure. Alternative or additional measures of explicit prejudice against Blacks (e.g., racial resentment [Kinder & Sanders, 1996]) were only administered after Mr. Obama had won the election. One potential concern regarding the explicit prejudice measure is the inclusion of the item regarding
Blacks’ political influence, as it may inflate the relationship between explicit prejudice and political judgments, thereby driving the estimated relations. To alleviate this concern, we replicated all analyses having deleted this item from the composite ($\alpha = 0.62$). In every case, while the magnitude of the explicit prejudice estimates lessened slightly, the same pattern of results was observed. In other words, the conclusions drawn are not dependent on this politically tinged explicit prejudice item.

**Implicit prejudice.** In contrast to explicit prejudice, implicit prejudice refers to associations that occur spontaneously and exert influence on thought and behavior that may be unrecognized or unintended (Fazio & Olson, 2003; Gawronski & Bodenhausen, 2006). It is measured indirectly via procedures that are designed to capture automatic responses. By considering the joint and unique effects of explicit and implicit measures, we hoped to gain a richer understanding of the psychological phenomena and processes being assessed (Perugini, Richetin, & Zogmaister, 2010).

For our analyses, implicit prejudice was measured in September or October 2008 (date of completion determined randomly for each respondent), using the Affect Misattribution Procedure (AMP; Payne, Cheng, Govorun, & Stewart, 2005). The AMP is one of the most widely used implicit attitude measures and has displayed consistently strong predictive validity and high reliability across a range of studies (Cameron, Brown-Iannuzzi, & Payne, 2012; Payne & Lundberg, 2014). Across 48 trials, participants began by looking at a fixation point, followed by a 75 ms presentation of a photograph of a White or Black man, followed by the appearance of a Chinese ideograph for 250 ms, followed by a mask composed of black and white dots in a “noise” pattern. The mask remained on the screen until the respondent judged whether the ideograph was pleasant or unpleasant while avoiding influence of the photographs. Controlling for the proportion of unpleasant judgments that followed White faces, the proportion of unpleasant judgments that followed Black faces was treated as a measure of implicit racial prejudice and was coded to range from 0 (no unpleasant judgments) to 1 (all unpleasant judgments) ($\alpha = 0.90$).

**Mr. Obama’s job performance.** Respondents were asked during May 2009 about the extent to which they approved or disapproved of President Obama’s handling of the economy, U.S. relations with foreign countries, the federal government’s budget deficit, and health care in the United States. Answers were coded to range from 0 (maximal approval) to 1 (maximal disapproval) and averaged to form an index ($\alpha = 0.92$).

**Perceived state of the nation.** During May 2009, July 2009, and July 2010, respondents rated how well the country was faring in the same four domains (the economy, U.S. relations with foreign countries, the federal government’s budget deficit, and health care) as compared to January 2009. Responses were coded to range from 0 (much better) to 1 (much worse) and averaged to form an index score for each respondent at each wave ($\alpha’s = 0.64, 0.67, 0.77$).

**Control variables.** Directly after their recruitment, respondents were asked to complete a profile survey that included demographic questions. Gender, age, level of education, and household income were derived from those surveys. These control variables were included in all analyses, but coefficients are reported only for the variables that are of interest for the hypotheses tested.

Additional information concerning each of the key variables can be found in the online supplementary information.

**Data Analysis Plan**

To assess whether racial attitudes were associated with perceptions of the state of the nation and within-person changes in those perceptions over time, we estimated a series of multilevel models in which explicit and/or implicit racial attitudes were included as predictors of perceived national status. A multilevel modeling approach was deemed most appropriate because the data consisted of two levels of information: repeated measurements of perceived state of the nation (Level 1) nested within individuals (Level 2). In such a nested structure, observations cannot be assumed to be independent of
one another (i.e., an individual’s responses from one time point to another will be highly correlated). A multilevel modeling strategy accounts for these dependencies. In all models described, time was included as a predictor variable in order to assess intraindividual changes over time in perceived state of the nation. It was coded 0 for measurements made in May 2009 and +1 for each successive one-month interval. (For model specifications, please see the online supplementary information.)

Model 1 included explicit prejudice; Model 2 included implicit prejudice; and Model 3 included both explicit and implicit prejudice simultaneously. Considering each of these three models allowed us to observe the predictive power of explicit and implicit prejudice both independently and simultaneously. Additionally, in order to establish the incremental explanatory value of explicit and implicit racial prejudice, a controls-only model was estimated as a baseline, in which time and the demographic variables were the only predictors.

In each model, the main effect of each prejudice measure indicated its association with initial values of perceived state of the nation. In other words, those parameter estimates reflected existing differences in perceptions of the state of the nation in May 2009 among individuals with different levels of prejudice. The interactions of prejudice measures with time indicated their association with within-person changes in those perceptions over time. In other words, those parameter estimates reflected differences in the perceived national status trajectories among individuals at different levels of prejudice.

Subsequently, having observed significant associations linking racial attitudes with later perceptions of how the nation was faring, we planned to examine whether evaluations of Mr. Obama’s job performance accounted for those significant associations in a manner consistent with mediation, by following recommended practices for assessing upper-level mediation in a multilevel model (see Kenny, Kashy, & Bolger, 1998; Krull & MacKinnon, 1999, 2001).

Results

Was Prejudice Associated with Perceived State of the Nation?

Whether considered independently or simultaneously, both explicit and implicit racial prejudice were associated with more negative perceptions of the state of the nation. In all models, individuals with stronger anti-Black attitudes before the 2008 election tended to believe that the country was faring more poorly in May 2009, and these differences only became stronger over time (Table 1). When both explicit and implicit prejudice were measured simultaneously, a typical individual who scored one standard deviation above the mean for explicit prejudice in 2008 was projected to rate the state of the nation .07 worse on a 0–1 scale than a similar individual who scored one standard deviation below the mean for explicit prejudice (Figure 1A). This difference was fully .12 when those same respondents were surveyed in July of 2010. A similar two standard deviation difference in implicit prejudice accounted for a difference of .02 on the state of the nation scale in May of 2009 and .07 in July of 2010 (Figure 1B). Thus, the gap in perceptions of the nation’s status between high-prejudice and low-prejudice respondents increased notably between May 2009 and July 2010.

Did Evaluations of President Obama’s Job Performance Mediate the Association Between Prejudice and Perceived State of the Nation?

Next, we examined whether evaluations of Mr. Obama’s job performance explained the significant associations between prejudice and perceived state of the nation in a manner consistent with mediation. Thus far, we observed four relations that could have been mediated by evaluations of Mr. Obama’s performance: (a) explicit and (b) implicit prejudice predicting initial perceptions of the state of the nation, and (c) explicit and (d) implicit prejudice predicting intraindividual changes in the
Table 1. Parameter Estimates from and Variance Explained by Multilevel Models Predicting Perceived State of the Nation

<table>
<thead>
<tr>
<th>Main Analyses</th>
<th>Estimate</th>
<th>Controls-Only Model</th>
<th>Model 1 Explicit and Controls</th>
<th>Model 2 Implicit and Controls</th>
<th>Model 3 Both and Controls</th>
</tr>
</thead>
<tbody>
<tr>
<td>Intercept</td>
<td>.630***</td>
<td>[.577, .682]</td>
<td>.508*** [.450, .666]</td>
<td>.611*** [.559, .663]</td>
<td>.508*** [.449, .566]</td>
</tr>
<tr>
<td>Time</td>
<td>−.001</td>
<td>[−.006, .005]</td>
<td>−.008* [−.014, −.001]</td>
<td>−.002 [−.008, .003]</td>
<td>−.007* [−.013, −.001]</td>
</tr>
<tr>
<td>Explicit prejudice</td>
<td>.227***</td>
<td>[.176, .277]</td>
<td>.104*** [.008, .18]</td>
<td>.211*** [.158, .265]</td>
<td>.100*** [.005, .215]</td>
</tr>
<tr>
<td>Implicit prejudice</td>
<td>.013***</td>
<td>[.008, .018]</td>
<td></td>
<td>.010*** [.005, .013]</td>
<td>.007** [.002, .011]</td>
</tr>
<tr>
<td>Time-x-Explicit</td>
<td>.001</td>
<td>[.008, .14]</td>
<td>.007** [.001, .012]</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Implicit prejudice</td>
<td>.009***</td>
<td>[.005, .013]</td>
<td>.007** [.002, .011]</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Variance Explained:
- Intercepts (initial values): 3.76% 13.06% 6.17% 13.48%
- Slopes (changes over time): 6.60% 14.44% 14.80% 18.89%

When Including Political Ideology as a Covariate

<table>
<thead>
<tr>
<th>Estimate</th>
<th>Controls-Only Model</th>
<th>Model 4 Explicit and Controls</th>
<th>Model 5 Implicit and Controls</th>
<th>Model 6 Both and Controls</th>
</tr>
</thead>
<tbody>
<tr>
<td>Time</td>
<td>−.006* [−.011, −.002]</td>
<td>−.010* [−.016, −.004]</td>
<td>−.006* [−.012, −.004]</td>
<td>−.009* [−.015, −.003]</td>
</tr>
<tr>
<td>Explicit prejudice</td>
<td>.144*** [.090, .198]</td>
<td>.009** [.003, .014]</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Implicit prejudice</td>
<td>.009*** [.003, .014]</td>
<td></td>
<td>.007* [.001, .012]</td>
<td></td>
</tr>
<tr>
<td>Time-x-Explicit</td>
<td>.001</td>
<td>[−.007, .012]</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Time-x-Implicit</td>
<td>.000***</td>
<td>[.003, .011]</td>
<td>.006* [.001, .010]</td>
<td></td>
</tr>
<tr>
<td>Time-x-Conservatism</td>
<td>.010*** [.008, .013]</td>
<td>.009*** [.006, .012]</td>
<td>.009*** [.007, .012]</td>
<td>.009*** [.006, .012]</td>
</tr>
</tbody>
</table>

Variance Explained:
- Intercepts (initial values): 21.32% 24.79% 22.03% 24.92%
- Slopes (changes over time): 22.94% 26.09% 27.67% 29.25%

Note: Main effects of the racial attitudes and political ideology measures indicate their associations with initial values of perceived state of the nation (i.e., in May 2009), while interactions of these measures with time indicate their associations with the slopes of perceived state of the nation. Coefficients in brackets represent 95% confidence intervals for the estimates. All models included gender, age, education, and income as additional covariates.

*** p < 0.001, ** p < 0.01, * p < 0.05, ± p < 0.06
perceived state of the nation. Across our three models, relations $a$ and $c$ occur twice (in Models 1 and 3), and relations $b$ and $d$ occur twice (in Models 2 and 3), for a total of eight possible mediational pathways. To examine each of these pathways, we fit a series of single-level models regressing evaluations of Mr. Obama’s job performance on explicit and/or implicit prejudice, as well as the full set of demographic covariates. We also reestimated the three multilevel models, including evaluations of Mr. Obama’s job performance as an additional predictor.

Not surprisingly, individuals with stronger anti-Black attitudes before the 2008 election also more negatively evaluated Mr. Obama’s job performance in May 2009, and respondents who were more disapproving of Mr. Obama also had more negative perceptions of the state of the nation (Figures 2 and 3). Further, the gap in perceptions of the state of the nation between those who highly approved and highly disapproved of President Obama increased between May 2009 and July 2010.

Critically, to test the significance of each of the eight possible indirect associations, we employed the Monte Carlo method for assessing mediation (see MacKinnon, Lockwood, & Williams, 2004) using a web-based utility (Selig & Preacher, 2008).

**Indirect associations: Initial values.** The indirect association of explicit prejudice with initial perceptions of the state of the nation (i.e., in May 2009) via disapproval of Mr. Obama was significant ($estimate = 0.193$, 95% CI: [0.160, 0.228]; Figure 2A), even when controlling for implicit prejudice ($estimate = 0.183$, 95% CI: [0.148, 0.220]; Figure 2C). Similarly, the indirect association of implicit prejudice with initial state-of-the-nation perceptions via disapproval of Mr. Obama was also significant ($estimate = 0.062$, 95% CI: [0.040, 0.086]; Figure 2B), even when controlling for explicit prejudice ($estimate = 0.022$, 95% CI: [0.001, 0.043]; Figure 2C). Though these indirect associations are small, it is important to note that they have substantial explanatory power. For example, in Model 3, the proportions of the total associations of explicit and implicit prejudice with initial state-of-the-nation perceptions that are explained via disapproval of Mr. Obama’s job performance are 87% and 63%, respectively.

**Indirect associations: Slopes.** The indirect association of explicit prejudice with within-person rates of change in perceived national status via disapproval of Mr. Obama’s job performance was significant ($estimate = 0.006$, 95% CI: [0.004, 0.008]; Figure 3A), even when controlling for implicit

![Figure 1. Conditional simple slopes illustrating predicted changes in perceived state of the nation over time at three levels of explicit (Panel A) and implicit (Panel B) prejudice: high (+1 SD), moderate (mean), and low (−1 SD). Based on the Model 3 estimates in which the unique associations of explicit and implicit prejudice were examined simultaneously. Controlling for gender, age, education, and income.](image-url)
Figure 2. Mediation models illustrating the associations of explicit and implicit prejudice with perceived state of the nation in May 2009 via disapproval of Mr. Obama’s job performance. Panel A shows the association between explicit prejudice and perceived state of the nation in May 2009 (Model 1). Panel B shows the association between implicit prejudice and perceived state of the nation in May 2009 (Model 2). Panel C shows the unique predictive power of explicit prejudice when controlling for implicit prejudice and vice versa (Model 3). *Indirect refers to the estimate of the indirect association of prejudice with perceived state of the nation. All models included gender, age, education, and income as control variables. Coefficients in brackets represent 95% confidence intervals for the estimates. Coefficients in italics are values after controlling for disapproval of Mr. Obama’s job performance. \( p < 0.06 \), \( * p < 0.05 \), \( ** p < 0.01 \), \( *** p < 0.001 \)
Figure 3. Mediation models illustrating the associations of explicit and implicit prejudice with changes in perceived state of the nation via disapproval of Mr. Obama’s job performance. Panel A shows the association between explicit prejudice and changes in perceived state of the nation (Model 1). Panel B shows the association between implicit prejudice and changes in perceived state of the nation (Model 2). Panel C shows the unique predictive power of explicit prejudice when controlling for implicit prejudice and vice versa (Model 3). Indirect refers to the estimate of the indirect association of prejudice with changes in perceived state of the nation. All models included gender, age, education, and income as control variables. Coefficients in brackets represent 95% confidence intervals for the estimates. Coefficients in italics are values after controlling for disapproval of Mr. Obama’s job performance. * $p < 0.05$, ** $p < 0.01$, *** $p < 0.001$
prejudice ($estimate = 0.006, 95% CI: [0.004, 0.008]; Figure 3C). The indirect association of implicit prejudice was also significant ($estimate = 0.002, 95% CI: [0.001, 0.003]; Figure 3B), even when controlling for explicit prejudice ($estimate = 0.001, 95% CI: [0.00003, 0.001]; Figure 3C). Again, these indirect associations have substantial explanatory power. For example, in Model 3, the proportions of the total associations of explicit and implicit prejudice with changes in perceived national status that are explained via disapproval of Mr. Obama’s job performance are 60% and 14%, respectively.

Controlling for Political Ideology

Given a known positive relationship between prejudice and conservatism (see Jost, Glaser, Kruglanski, & Sulloway, 2003; Sibley & Duckitt, 2008; but see Chambers, Schlenker, & Collisson, 2012), it is possible that the observed associations between prejudice and presidential approval and, in turn, perceptions of the state of the nation are spurious, driven by ideology rather than attitudes toward Black Americans. In order to evaluate this possibility, we repeated the previously described analyses with the inclusion of political ideology as an additional covariate ($N_{respondents} = 2,141; N_{observations} = 5,587; $ see Table 1). Political ideology was assessed in October 2008 using a 7-point scale ranging from extremely liberal to extremely conservative, then recoded to range from 0 to 1 with higher values reflecting more conservative views.

Across all three models (Models 4–6, which correspond to Models 1–3, respectively), we found the same pattern of results for racial attitudes: With one exception, explicit and implicit prejudice remained significant predictors, above and beyond ideology, of both perceived state of the nation in May 2009 and changes in those perceptions over time. Interestingly, we also found that political ideology was predictive of a similar divergence of political views over time. Those with more conservative views also believed that the country was faring more poorly in May 2009 than those with less conservative views, and the gap between more and less conservative respondents increased between May 2009 and July 2010.

When we reevaluated the mediation pathways (as originally depicted in Figures 2 and 3) while controlling for political ideology, we found that the indirect association between prejudice and (changes in) perceptions of the state of the nation remained significant in six of eight cases. The indirect association of explicit prejudice with initial values of perceived state of the nation via disapproval of Mr. Obama was significant ($estimate = 0.116, 95% CI: [0.087, 0.148]), even when controlling for implicit prejudice ($estimate = 0.114, 95% CI: [0.084, 0.146]). The indirect association of explicit prejudice with changes in perceived state of the nation was also significant ($estimate = 0.003, 95% CI: [0.001, 0.004]), even when controlling for implicit prejudice ($estimate = 0.003, 95% CI: [0.001, 0.004]). Further, the indirect associations of implicit prejudice with both initial values of perceived state of the nation ($estimate = 0.027, 95% CI: [0.007, 0.047] and changes in those perceptions over time ($estimate = 0.001, 95% CI: [0.0001, 0.001]) were significant. However, when controlling for explicit prejudice, the indirect associations stemming from implicit prejudice were not significant (initial values: $estimate = 0.006, 95% CI: [−0.013, 0.025]; slopes: $estimate = 0.0001, 95% CI: [−0.0003, 0.001]). Nevertheless, it should be noted that, by evaluating implicit prejudice while controlling for explicit prejudice, this model offers a particularly stringent test. Most critically, the results as a whole suggest that our findings cannot be fully explained by the shared relationship between prejudice and political ideology.

Evaluating alternative mediating variables. It is also possible that the observed mediation patterns were not unique to Mr. Obama but rather reflected his association with the Democratic Party. If so, that would suggest that these evaluations of Mr. Obama’s job performance did not hinge on his race but rather on the shared relationship between prejudice and political party affiliation. To assess the discriminant validity of evaluations of Mr. Obama’s job performance as a mediating variable, we repeated the same assessments using other variables not directly linked to Mr. Obama as possible.
mediators. Specifically, we examined whether the associations between prejudice and perceived national status showed evidence consistent with mediation by (1) attitudes toward Vice President Joe Biden, (2) attitudes toward then Secretary of State Hillary Clinton, or (3) political party identification ($N_{\text{respondents}} = 2,166–2,169; N_{\text{observations}} = 5,645–5,652$).

Attitudes toward Mr. Biden and Ms. Clinton were each measured in May 2009 by a question that assessed liking for the target individual. Responses were coded to range from 0 (most positive) to 1 (most negative). Political party identification was measured in May 2009, placing respondents into one of seven ordered categories. Answers were coded to range from 0 (strong Democrat) to 1 (strong Republican).

To assess indirect associations, we followed the same procedures described previously, simultaneously including evaluations of Mr. Obama’s job performance and the alternative mediator in each model, as appropriate. The results, shown in Table 2, provide strong support for a unique role played by judgments of Mr. Obama. In only five out of 24 cases did the parameter estimates suggest evidence of mediation by the alternative. Most notably, four paths involving party identification produced significant results above and beyond approval of Mr. Obama’s performance, the implication being that identification with the Democratic or Republican Party could also partially account for the association between racial attitudes and changes in perceptions of the state of the nation over time. Furthermore, in 23 of 24 cases, the indirect associations of explicit and implicit prejudice with the initial values and slopes through evaluations of Mr. Obama’s job performance remained significant after controlling for the alternative mediators. The only exception was that, when party identification was included, the

<table>
<thead>
<tr>
<th>Models</th>
<th>Predictor Variable</th>
<th>Mediator Variable</th>
<th>Mr. Obama v. Mr. Biden</th>
<th>Mr. Obama v. Ms. Clinton</th>
<th>Mr. Obama v. Party Identification</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>When Explicit Attitudes and Control Variables Are Included</strong></td>
<td>Explicit Prejudice</td>
<td>Mr. Obama</td>
<td>.187* [.148, .229]</td>
<td>.192* [.158, .230]</td>
<td>.189* [.155, .226]</td>
</tr>
<tr>
<td></td>
<td>Alternative</td>
<td>Mr. Obama</td>
<td>.008 [−.014, .031]</td>
<td>.001 [−.013, .016]</td>
<td>.006 [−.013, .024]</td>
</tr>
<tr>
<td></td>
<td>Time-x-Explicit</td>
<td>Mr. Obama</td>
<td>.005* [.002, .009]</td>
<td>.005* [.002, .007]</td>
<td>.003* [.000, .006]</td>
</tr>
<tr>
<td></td>
<td>Alternative</td>
<td>Mr. Obama</td>
<td>.001 [−.001, .004]</td>
<td>.002 [−.000, .004]</td>
<td>.005* [.002, .007]</td>
</tr>
<tr>
<td><strong>When Implicit Attitudes and Control Variables Are Included</strong></td>
<td>Implicit Prejudice</td>
<td>Mr. Obama</td>
<td>.060* [.038, .084]</td>
<td>.062* [.039, .085]</td>
<td>.061* [.039, .084]</td>
</tr>
<tr>
<td></td>
<td>Alternative</td>
<td>Mr. Obama</td>
<td>.003 [−.005, .011]</td>
<td>.001 [−.004, .006]</td>
<td>.003 [−.004, .010]</td>
</tr>
<tr>
<td></td>
<td>Time-x-Implicit</td>
<td>Mr. Obama</td>
<td>.002* [.001, .003]</td>
<td>.002* [.001, .003]</td>
<td>.001* [.000, .002]</td>
</tr>
<tr>
<td></td>
<td>Alternative</td>
<td>Mr. Obama</td>
<td>.000 [−.000, .001]</td>
<td>.001* [.000, .001]</td>
<td>.002* [.001, .003]</td>
</tr>
<tr>
<td><strong>When Both Attitude Measures and Control Variables Are Included</strong></td>
<td>Explicit Prejudice</td>
<td>Mr. Obama</td>
<td>.177* [.138, .220]</td>
<td>.182* [.147, .221]</td>
<td>.180* [.144, .218]</td>
</tr>
<tr>
<td></td>
<td>Alternative</td>
<td>Mr. Obama</td>
<td>.007 [−.014, .029]</td>
<td>.001 [−.013, .015]</td>
<td>.005 [−.012, .022]</td>
</tr>
<tr>
<td></td>
<td>Implicit Prejudice</td>
<td>Mr. Obama</td>
<td>.021* [.001, .042]</td>
<td>.022* [.001, .043]</td>
<td>.021* [.000, .042]</td>
</tr>
<tr>
<td></td>
<td>Alternative</td>
<td>Mr. Obama</td>
<td>.001 [−.002, .005]</td>
<td>.000 [−.002, .002]</td>
<td>.001 [−.003, .005]</td>
</tr>
<tr>
<td></td>
<td>Time-x-Explicit</td>
<td>Mr. Obama</td>
<td>.005* [.002, .008]</td>
<td>.004* [.002, .007]</td>
<td>.003* [.001, .005]</td>
</tr>
<tr>
<td></td>
<td>Alternative</td>
<td>Mr. Obama</td>
<td>.001 [−.001, .003]</td>
<td>.002 [−.000, .004]</td>
<td>.004* [.002, .006]</td>
</tr>
<tr>
<td></td>
<td>Time-x-Implicit</td>
<td>Mr. Obama</td>
<td>.001* [.000, .001]</td>
<td>.001* [.000, .001]</td>
<td>.000 [−.000, .001]</td>
</tr>
<tr>
<td></td>
<td>Alternative</td>
<td>Mr. Obama</td>
<td>.000 [−.000, .001]</td>
<td>.000 [−.000, .001]</td>
<td>.001* [.000, .002]</td>
</tr>
</tbody>
</table>

*Note. Coefficients in brackets represent 95% confidence intervals for the estimates. All models included gender, age, education, and income as control variables.

*p < 0.05
indirect association between implicit prejudice and perceptions of the state of the nation was reduced to nonsignificance for the slopes (though it remained significant for the initial values). In other words, of all potential mediating variables examined, perceptions of the president’s performance showed the strongest set of evidence consistent with mediation.

**Discussion**

In a panel study spanning most of the first two years of the Obama administration, we found that individuals with greater prejudice against Black Americans prior to the 2008 election also held more negative perceptions of the state of the nation over the course of the Obama administration. Moreover, this initial divergence in perceived state of the nation between high-prejudice and low-prejudice individuals became greater over time. We also found evidence consistent with the idea that disapproval of Mr. Obama’s job performance mediated these relationships between prejudice and perceived state of the nation. Additional analyses suggested that racial attitudes were uniquely predictive of this pattern of results even when controlling for conservatism and suggested that the indirect association between racial and political attitudes via evaluations of Mr. Obama was not solely a product of his affiliation with the Democratic Party but rather his identity as a Black American.

These results are consistent with existing research on the influence of prejudicial attitudes on person perception generally and on evaluations of Mr. Obama specifically (Gawronski et al., 2003; Hehman et al., 2011; Lepore & Brown, 1997): Those with higher levels of anti-Black prejudice may have been more likely to interpret President Obama’s decisions as ineffective or even harmful to the country. That racial attitudes were also associated with more general evaluations of the state of the nation on issues that appear to be race-neutral (e.g., the economy) is consistent with a number of theoretical perspectives. First, as predicted by cognitive consistency theories (Festinger, 1957; Gawronski, 2012), consistency pressures may have inclined individuals to assess the state of the nation such that those assessments were aligned with their impressions of the president. Those who liked Mr. Obama may therefore have come to believe that the country was doing relatively well under his administration, whereas those who disliked him may have perceived the country to be doing worse. Additionally, as predicted by contemporary theories of prejudice (Pearson et al., 2009; Sears & Henry, 2005), it may have been that the desire to avoid displays of overt racism led some members of the electorate to justify negative feelings toward the nation’s first Black president using more socially acceptable criticisms, such as disapproval of the policies with which he is associated. Finally, by examining how the relationship between early racial attitudes and trajectories of political attitudes unfolded over time, these findings contribute to the literature on race and politics during the Obama era by offering evidence that the spillover of racialization (Tesler, 2012)—the increased racialization of political issues due to Mr. Obama’s presidency—is occurring within individuals, as well as at the national level.

Pasek and colleagues (2014) recently demonstrated that racial attitudes and evaluations of President Obama were less strongly associated in 2012 than in 2009. In other words, their research would suggest that the role of prejudice in predicting political judgments had been on the decline during Mr. Obama’s first term, as would be predicted by theories of individuation (see Fiske, Lin, & Neuberg, 1999; Fiske & Neuberg, 1990). From that perspective, with the passage of time and Mr. Obama’s prominence on the national stage, members of the American electorate might have updated their opinions of him such that direct evaluations of his actions overshadowed the influence of race. In contrast, the research presented here suggests that racial attitudes may have expressed themselves increasingly powerfully in political judgments as time passed. At first glance, it may seem that these two sets of findings are at odds. However, these lines of research are, in fact, asking different questions. Pasek et al.’s research was intended to examine whether later measures of prejudice and political judgments were more weakly correlated than early measures of prejudice and political judgments. This question
was evaluated using cross-sectional samples and concluded that the association between concurrently measured racial and political attitudes had declined slightly over time. Our results, in contrast, employed a longitudinal within-subjects design to show that early measures of prejudice (assessed prior to the 2008 election) were more strongly associated with later political judgments (e.g., in July 2010) than with early political judgments (e.g., in May 2009).

Two potential explanations for this discrepancy are worthy of further study. Part of the explanation may lie in some additional results by Tesler (2013), who contends that political parties have become increasingly sorted on racial lines. Notably, the study by Pasek et al. controlled for contemporaneous party identification and thus may have conflated increased racial sorting with a diminished effect of race. This possibility is bolstered by evidence from some of our additional analyses, where ideology seems to play a similar role to attitudes toward the President in meditational models. A second possibility is that respondents may recognize and attempt to counteract their own racial biases when making an overtly racial decision—such as electing a president—but not when they are rendering judgments on the state of the nation, which do not seem racial.

By predicting these intraindividual trajectories of political judgments over time, racial attitudes—in the current research—may be best conceived of as a distal predictor of later outcomes. Given individuals’ tendencies to justify racially motivated behavior on the basis of nonracial factors (e.g., Norton et al., 2004), it is reasonable to speculate that, though initial assessments of Mr. Obama may have been strongly influenced by racial attitudes, such influence would lessen over time as more acceptable justifications (e.g., his poor handling of the economy) were recruited to take their place. From this perspective, our analyses could be conceived of as demonstrating how racial attitudes predicted the development of justifications for racially motivated judgments over time. This would suggest that, though the link between concurrently measured racial and political attitudes may have lessened (though not disappeared), the American electorate continues to experience the lingering effects of early prejudice.

These hypothesized paths of influence among racial prejudice, presidential job approval, and perceptions of the state of the nation may have far-reaching consequences. A great deal of research has examined judgments of presidential job approval and assessments of the state of the nation over a period of decades and has shown them to be consequential in multiple ways. For example, when presidential approval is low, Congress is more likely to resist implementing the president’s agenda. And, when voters perceive the nation to be in better shape, they are more likely to vote for candidates of the incumbent party (see Krosnick, Visser, & Harder, 2009). Thus, if preexisting anti-Black racism influenced approval of President Obama’s performance and assessments of the state of the nation, these processes may have been indirectly influencing the legislative process and subsequent electoral outcomes.

Finally, the unique additive effects of explicit and implicit prejudice in these analyses suggest that controlled and automatic evaluations might both contribute to the changes in perceptions observed. On the one hand, the parameter estimates of implicit and explicit measures were similar in direction and changed over time in similar ways, suggesting that, in their association with presidential job approval and the state of the nation, implicit and explicit attitudes reflected similar trends in anti-Black affect. On the other hand, implicit and explicit attitudes were only modestly correlated ($r = 0.27$, $p < .0001$), and each explained unique variance when controlling for the other, suggesting that they were not redundant, but instead captured distinct variance in racial attitudes. More generally, these findings add to accumulating evidence that implicit and explicit measures of prejudice each predict meaningful variation in consequential judgments and behaviors and that jointly investigating these variables can better inform the psychological processes by which people arrive at political judgments and behaviors (Cameron et al., 2012; Greenwald, Poehlman, Uhlmann, & Banaji, 2009; Lundberg & Payne, 2014; see also Gawronski, Galdi, & Arcuri, 2015).
Limitations

While the present analyses do provide support for our hypotheses, they are not without their limitations. First, though the ANES studies provide a rich dataset, their use also means that we were unable to decide in advance of the data collection which survey items would be included and when and instead had to choose among those available. For example, the items that we used to assess perceptions of the state of the nation were only asked within the same wave of data collection at three time points, ending in July 2010. It is reasonable to expect that there are boundaries to the patterns that these data show (e.g., the divergence in political views between high- and low-prejudice respondents), and yet we are unable to assess the location of those boundaries. Second, despite the longitudinal design with multiple waves of panel data and control variables, these data remain correlational. Though the results are consistent with the hypothesized set of relationships, we cannot establish causality. Nonetheless, it is clear that differences in racial attitudes were associated with other (increasingly) divisive political views among the American electorate during President Obama’s first term.

Conclusion

Using panel data from a nationally representative sample of Americans interviewed from September 2008 to July 2010, we found that individuals’ perceptions of the state of the nation were closely related to racial attitudes measured prior to the 2008 election. Individuals low in racial prejudice reported that the country was performing less poorly throughout the first two years of the Obama presidency, whereas individuals with high racial prejudice did not perceive the same improvement. Evaluations of President Obama’s job performance statistically mediated this relationship, consistent with the hypothesis that racial attitudes may have colored perceptions of his presidency and spilled over to inform perceptions of the nation more generally. Further, this initial disagreement between high- and low-prejudice individuals appeared to amplify over time, suggesting that the American electorate may have continued to experience the ramifications of anti-Black affect long after its initial assessment. Despite the hoped-for ideal of a postracial America, the election of the first Black President of the United States may have facilitated increased race-based divergence of political opinions.

ACKNOWLEDGMENTS

Jon A. Krosnick is University Fellow at Resources for the Future. This research was conducted as part of Kristjen B. Lundberg’s master’s thesis under the direction of B. Keith Payne. We thank committee members Daniel J. Bauer and Melanie C. Green for their invaluable comments and suggestions. We also thank Jazmin L. Brown-Iannuzzi, C. Daryl Cameron, and Erin Cooley for their helpful suggestions during earlier phases of this research. Correspondence concerning this article should be addressed to Kristjen B. Lundberg, Department of Psychology, University of Richmond, 28 Westhampton Way, Richmond, Virginia, 23173. E-mail: klundber@richmond.edu

REFERENCES


**Supporting Information**

Additional supporting information may be found in the online version of this article at the publisher’s website:

Appendix A: Information Regarding Missing Data and Sampling Weights

Appendix B: Additional Information Concerning Key Variables

Appendix C: Model Specifications